# 2018 ANNUAL REPORT

# **Pooled Superannuation Trust**

Colonial First State Investments Limited ABN 98 002 348 352 AFS Licence 232468 RSE Licence L0002196



#### **Your Annual Report**



We are pleased to present the Annual Report for the financial year ended 30 June 2018.

Colonial First State Pooled Superannuation Trust ('the Trust'), RSE Registration R1056167, incorporating the investment products known as the Colonial First State Pooled Superannuation Trust.

This Annual Report is the final component of the reporting information for the 2017–18 financial year.

If you have any questions about the Annual Report please call Investor Services on 13 13 36 Monday to Friday, 8am to 7pm, Sydney time.

Yours sincerely,

Linda Elkins Executive General Manager

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# The Trustee, Colonial First State Investments Limited, can be contacted as follows:

Postal Address:	11 Harbour Street Sydney NSW 2000
Phone Number:	13 13 36 (for all investor enquiries)
Fax Number:	(02) 9303 3200

These accounts were prepared on 30 November 2018.

# Investment options Pooled Superannuation Trust

#### Australian Share Option

Underlying manager - Colonial First State Global Asset Management

#### Objective

To provide long-term capital growth with some income by investing in a broad selection of Australian companies. The option aims to outperform the S&P/ASX 300 Accumulation Index over rolling threeyear periods before fees and taxes.

#### Strategy

The option's strategy is based on the belief that, over the medium-to-long term, stock prices are driven by the ability of management to generate excess returns over their cost of capital in their chosen industry. The option generally invests in high quality companies with strong balance sheets and earnings. The option predominantly invests in Australian companies and therefore does not hedge currency risk.

#### **Conservative Option**

Underlying manager - Colonial First State Global Asset Management

#### Objective

To provide long-term capital preservation with an income focus. The option aims to outperform the composite benchmark over rolling three-year periods before fees and taxes.

#### Strategy

The option's broad asset allocation is to be 30% invested in growth assets (shares and property securities) and 70% in defensive assets (fixed interest and cash). Allocations are reviewed regularly although a reallocation is only considered in response to a fundamental change in longterm expectations or market demand. The option aims to add value through a disciplined approach to the selection of the investments held by the option. Derivatives may be used for risk management. The option may hedge some or all of its currency exposure.

#### **Diversified Option**

Underlying manager - Colonial First State Global Asset Management

#### Objective

To provide long-term capital growth. The option aims to outperform the composite benchmark over rolling three-year periods before fees and taxes.

#### Strategy

The option's broad asset allocation is to be 70% invested in growth assets (shares and property securities) and 30% in defensive assets (fixed interest and cash). Allocations are reviewed regularly although a reallocation is only considered in response to a fundamental change in longterm expectations or market demand. The option aims to add value through a disciplined approach to the selection of the investments held by the option. Derivatives may be used for risk management. The option may hedge some or all of its currency exposure.

#### **Property Securities Option**

Underlying manager - Colonial First State Global Asset Management

#### Objective

To provide medium-to-long-term capital growth and income to the investor by investing in a portfolio of Australian listed property securities. The option aims to outperform the S&P/ASX 200 A-REIT Accumulation Index over rolling three-year periods before fees and taxes.

#### Strategy

The option's strategy is to bring together specialist resources in order to identify undervalued Australian real estate securities with minimal downside risk, sustainable earnings growth and good qualitative attributes. The option uses proprietary forecasting and valuation methodologies and a disciplined portfolio construction process with an over-riding focus on absolute and relative risk. The option invests predominantly in Australian securities and therefore does not hedge currency exposure.

# Asset allocation as at 30 June 2018 (%) Pooled Superannuation Trust

Australian Share option	2017	2018
Australian shares	97.07%	97.37%
International shares	0.00%	0.00%
Property	0.00%	0.00%
Fixed interest	0.00%	0.00%
International fixed interest	0.00%	0.00%
Cash	2.93%	2.63%
Conservative option	2017	2018
Australian shares	15.02%	15.20%
International shares	10.16%	9.90%
Property	5.40%	5.07%
Fixed interest	31.29%	24.95%
International fixed interest	8.98%	15.57%
Cash	29.15%	29.31%
Diversified option	2017	2018
Australian shares	29.93%	31.98%
		26.33%
International shares	33.56%	
International shares Property	33.56% 5.34%	4.97%
		4.97% 17.32%
Property	5.34%	
Property Fixed interest	5.34% 19.52%	17.32%
Property Fixed interest International fixed interest	5.34% 19.52% 5.61% 6.04%	17.32% 11.68% 7.72%
Property Fixed interest International fixed interest	5.34% 19.52% 5.61%	17.32% 11.68%
Property Fixed interest International fixed interest Cash	5.34% 19.52% 5.61% 6.04%	17.32% 11.68% 7.72%
Property Fixed interest International fixed interest Cash Property Securities option	5.34% 19.52% 5.61% 6.04% <b>2017</b>	17.32% 11.68% 7.72% <b>2018</b>
Property Fixed interest International fixed interest Cash Property Securities option Australian shares	5.34% 19.52% 5.61% 6.04% <b>2017</b> 0.00%	17.32% 11.68% 7.72% <b>2018</b> 0.00%
Property Fixed interest International fixed interest Cash Property Securities option Australian shares International shares	5.34% 19.52% 5.61% 6.04% <b>2017</b> 0.00% 0.00%	17.32% 11.68% 7.72% <b>2018</b> 0.00%
Property Fixed interest International fixed interest Cash Property Securities option Australian shares International shares Property	5.34% 19.52% 5.61% 6.04% <b>2017</b> 0.00% 0.00% 96.90%	17.32% 11.68% 7.72% <b>2018</b> 0.00% 0.00% 97.24%
Property Fixed interest International fixed interest Cash Property Securities option Australian shares International shares Property Fixed interest	5.34% 19.52% 5.61% 6.04% 2017 0.00% 0.00% 96.90% 0.00%	17.32% 11.68% 7.72% <b>2018</b> 0.00% 0.00% 97.24% 0.00%

# Performance returns as at 30 June 2018 (%) Pooled Superannuation Trust

Investment options	An 2018	nual effe 2017	ctive rate 2016	of net ea 2015	arnings <sup>1</sup> 2014	5 year compound average rate of return	Since inception
Australian Share option <sup>2</sup>	22.73	3.83	4.06	7.44	18.64	11.07	10.58
Conservative option <sup>2</sup>	5.33	2.21	2.22	4.93	7.27	4.37	5.48
Diversified option <sup>2</sup>	9.78	6.20	3.46	8.24	13.60	8.20	6.94
Property Securities option <sup>2</sup>	7.24	-8.46	17.81	13.71	6.85	7.04	5.24

2 Closed to new investments.

<sup>1</sup> The annual effective rate of net earnings is calculated on an exit price to exit price basis, net of taxes payable and after ongoing fees and expenses, but excluding entry fees and individual taxes.

All Unitholders of the Trust share in the increase or decrease in the value of the net asset pool relevant to their investment option. Past performance is no indication of future performance.

#### Application fees and exit fees

There are no application fees or exit fees payable upon entering or leaving the Trust.

#### Investment transaction costs

The entry and exit unit prices reflect an adjustment to net tangible assets (NTA) to allow for transaction costs (such as stamp duty and brokerage) as follows:

Colonial First State Pooled	Transaction Cos 1 July 2017 to	• /	Transaction Costs on Entry/Exit 1 July 2016 to 30 June 2017		
Superannuation Trust	Entry	Exit	Entry	Exit	
Conservative Option	0.10	0.10	0.10	0.10	
Diversified Option	0.20	0.20	0.20	0.20	
Australian Share Option	0.20	0.20	0.20	0.20	
Property Securities Option	0.20	0.20	0.20	0.20	

#### Ongoing fees and expenses

#### Trustee fees

Colonial First State Investments Limited is entitled to receive a fee based on the gross assets of each investment option. The fee is payable at the end of each month. The amount of this fee is shown in the table below.

The Trustee fees are paid out of the Trust and are expressed as a percentage of the gross assets of each investment option at the following rates:

Colonial First State Pooled Superannuation Trust	Trustee fees 1 July 2017 - 30 June 2018 % pa
Conservative Option	0.75%
Diversified Option	0.95%
Australian Share Option	0.95%
Property Securities Option	0.80%

The trust deed allows a maximum trustee fee of 2.00% per annum.

Where monies are invested into other schemes managed by the Trustee, the Trustee's fee is calculated after taking into account management fees charged in the underlying schemes.

As a consequence, the amount shown as Trustee fees in the Statement of Financial Performance reflects only the amount of fees charged directly to the Trust.

#### Ongoing operating expenses

The Trust Deed allows for the ongoing operating expenses (such as registry, audit, taxation advice, expenses prospectus, accounts, stationery and postage) to be paid directly from each investment option. However, until further notice the Trustee will pay such amounts. No limit is placed on the amount of the ongoing expenses that can be paid from each investment option.

#### Other costs

Transaction costs (bank charges and account transaction charges) are paid out of the options. Some of these costs are recouped by making an adjustment to the NTA for applications and withdrawals.

Abnormal costs (such as costs of investor meetings, changes to the Trust Deed and defending legal proceedings, and special valuations of assets) are payable from the Trust. These costs are relatively unusual, fairly infrequent costs and tend to be relatively insignificant over time.

## Information on fees and charges

#### Likely developments and expected results of operations

The Trust will continue to pursue its current investment policy in accordance with the objectives as set out in the Product Disclosure Statement.

At the time of preparing this report the Trustee is not aware of any likely developments which would impact upon the future operations of the Trust.

#### Matters subsequent to the end of the financial year

No matter or circumstance has arisen since 30 June 2018 that has significantly affected, or may significantly affect:

- (i) the operations of the Trust in future financial years, or
- (ii) the results of those operations in future financial years, or
- (iii) the state of affairs of the Trust in future financial years.

# Other important information

The Colonial First State Pooled Superannuation Trust is subject to a maximum 15% earnings tax rate on net investment income and capital gains. The Trust may benefit from tax concessions arising from dividend imputation credits, foreign tax credits, tax free capital gains due and other taxfree components. The benefit of these credits is passed on to unitholders.

Each investment option in the Trust invests 100% of its assets into an equivalent wholesale trust. The only exception to this would be investments in cash that is held from time-to-time.

Amounts for fees, expenses or charges have been deducted from a common fund for the period 1 July 2016 to 30 June 2017. These deductions are borne indirectly by the holders of the product and may affect the return to the holders. Further information about the deductions can be obtained by contacting us on 13 13 36.

#### **Guarantee under RSE Licence**

The Trustee has the benefit of a guarantee of \$5 million from Commonwealth Bank of Australia (CBA) (ABN 48 123 123 124) in respect of the performance of its duties as an RSE Licensee.

CBA is the ultimate holding company of the Trustee. The guarantee is available for inspection by contacting the Company Secretary of the Trustee. CBA and its subsidiaries do not guarantee the performance of or the repayment of capital by Colonial First State Pooled Superannuation Trust. Investments in Colonial First State Pooled Superannuation Trust are not deposits or other liabilities of CBA or its subsidiaries, and the investment-type products are subject to investment risk, including loss of income and capital invested.

#### Indemnity insurance

The Trustee is responsible for its activities and carries professional indemnity insurance.

#### Method of allotment of earnings in all investment options

All income, including realised and unrealised capital gains and losses, and expenses for all investment options are brought to account and are fully reflected in the unit price of that option. Income tax as appropriate is provided for in the unit price for each investment option.

#### Trustee's policy for the use of derivatives

The Trustee has a detailed Derivatives Risk Management Policy which covers the use of derivatives, the controls over their use, and the processes of assessing compliance with those controls. These policies and controls are intended to ensure proper use of derivatives. The Fund has an indirect exposure to derivatives through its investments in other managed investment schemes managed by the Trustee.

Derivatives are used in the underlying investments as an alternative to direct purchases or sales and not for trading purposes.

#### **Taxation matters**

Taxation considerations are general and based on present taxation laws and may be subject to change. You should seek independent, professional tax advice before making any decision based on this information.

Colonial First State is also not a registered tax (financial) adviser under the Tax Agent Services Act 2009 and you should seek tax advice from a registered tax agent or a registered tax (financial) adviser if you intend to rely on this information to satisfy the liabilities or obligations or claim entitlements that arise, or could arise, under a taxation law.

# Other important information

#### Further information you may request to receive

You may also request the following additional information from Colonial First State by calling Investor Services on 13 13 36:

- Please refer to our website colonialfirststate.com.au to download a copy of the most recent Pooled Superannuation Trust Product Fund Flyer covering the relevant investment strategies and options of the Fund.
- The full audited financial statements for the Fund.
- Audited financial statements for Colonial First State Investments Limited.
- The Trust Deed governing the Colonial First State Pooled Superannuation Trust.
- · Information published on any of the underlying schemes that the investment options invest in.
- Performance reports for each of the investment options comprising the Colonial First State Pooled Superannuation Trust, which are updated quarterly.

#### Investments with a market value of over 5% of the Fund

Pooled Superannuation Trust

Investments Directly Held	%	Investments Indirectly Held	%
Colonial First	5%	Commonwealth Global Share Fund 22	10%
State Wholesale Diversified Fund		Colonial First State Global Asset Management Fixed Interest Trust 3	25%
Diversified Fullu		Colonial First State Global Asset Management Multi Sector Trust 1	10%
		Colonial First State Wholesale Global Property Securities Fund	5%
		Colonial First State Wholesale Industrial Share Fund – Core	16%
		Colonial First State Wholesale Global Share Fund	11%
		Colonial First State Wholesale Industrial Share Fund	16%
		Colonial First State Wholesale Industrial Share Fund – Core	15%
Colonial First State 84%	BHP Billiton Ltd	9%	
Wholesale Australian Share Fund		Westpac Banking Corporation	6%
		Colonial First State Global Asset Management Equity Trust 5	5%
Colonial First State	5%	Dexus	7%
Wholesale Property Securities Fund		Goodman Group	17%
Securities Furio	ecunues Fund	GPT Group	8%
		Mirvac Group	12%
		Scentre Group	21%
		Stockland	7%
		Vicinity Centres	11%

The financial report of the Colonial First State Pooled Superannuation Trust (the Trust) has been audited by PricewaterhouseCoopers, and in their opinion, present fairly in accordance with applicable Accounting Standards and other mandatory professional reporting requirements in Australia, the financial position of the Trust as at 30 June 2018 and the results of its operations for the year ended 30 June 2018. Set out below is an abridged version of the accounts for the Trust for the year to 30 June 2018 along with comparatives for the year to 30 June 2017. The abridged financial report is unaudited and only the annual financial report has been audited. For a better understanding of the financial report and auditor's report, the abridged financial information should be read in conjunction with the annual financial report for the year ended 30 June 2018.

	2018		2017	
	\$'000	\$'000	\$'000	\$'000
Income				
Interest income	4		6	
Distribution income	5,250		9,567	
Changes in fair value of financial assets held for trading	12,987	18,241	(5,576)	3,997
Expenses				
Trustee fees	(25)	(25)	(32)	(32)
Net comprehensive income for the year before tax		18,216		3,965
Income tax benefit (expense)		521		315
Net comprehensive income for the year after tax		18,737		4,280

The net assets at 30 June 2018 and 30 June 2017 were made up as follows:

	2018		2017	
	\$'000	\$'000	\$'000	\$'000
Assets				
Cash and cash equivalents	199		331	
Trade and other receivables:				
<ul> <li>application monies</li> </ul>	-		27	
- others	-		1	
Income tax receivable	568		535	
Deferred tax assets	1,072		1,119	
Financial assets held for trading:				
<ul> <li>managed investment schemes</li> </ul>	100,178		93,679	
Total assets		102,017		95,692
Liabilities				
Trade and other payables:				
<ul> <li>redemptions payable</li> </ul>	_		(9)	
<ul> <li>fees payable to trustee</li> </ul>	(2)		(2)	
Total liabilities excluding net assets attributable to unitholders		(2)		(11)
Net assets attributable to unitholders		102,015		95,681

#### Enquiries

Investor Services:	13 13 36
Website:	colonialfirststate.com.au
Email:	contactus @colonial first state.com.au



Colonial First State Investments Limited ABN 98 002 348 352, AFS Licence 232468 ('Colonial First State') is the issuer of investments in Colonial First State Pooled Superannuation Trust. Colonial First State is a wholly owned subsidiary of the Commonwealth Bank of Australia ABN 48 123 123 124, AFS Licence 234945 ('the Bank'). The Bank and its subsidiaries do not guarantee the performance of FirstChoice products or the repayment of capital for your investment. The information contained in this annual report is general advice and information only and does not take into account your individual objectives, financial situation or needs. You should read this information carefully and assess whether the information is appropriate for you and consider talking to a financial adviser before making an investment decision. For further information about these products refer to the product disclosure statement available at colonialfirststate. com.au or by calling us on 13 13 36.